

Benefits

- **Do more with less** – Maximize the value and ROI of your sourcing negotiations
- **Maximize control** – Proactive compliance across contracts, processes, regulations, and supplier strategies
- **Agility** – Actively control global spend with flexible management and visibility tools
- **Complete commerce** – Consolidate and manage all of your commerce processes

The economic downturn has created a new state of normal in which reducing costs, minimizing risk, and maximizing resources are absolutely essential for success. To survive and thrive, companies need to improve control over all aspects of spend while making organizational and process changes to become more agile. In short, they’ve got to do more with less and do it faster and more efficiently than ever before.

Many companies have solutions in place to help them identify and negotiate savings. But they lack tools to drive compliance and, as a result, half of the negotiated savings never make it to the bottom line. In addition, their legacy processes, systems, and technical resources don’t allow them to develop global procurement strategies and optimize their performance.

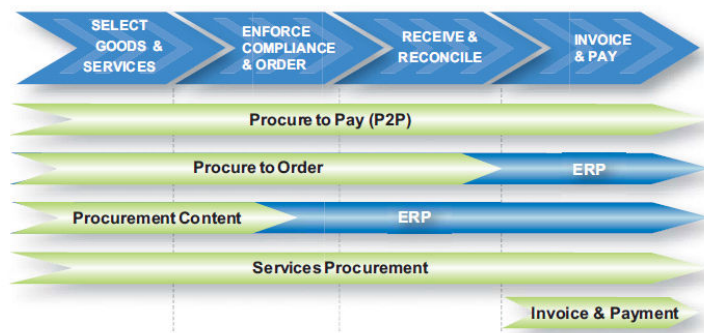
There is a better way. Ariba Procure-to-Order is a unique solution that enables companies to maximize the efficiency of their front-end procurement process while integrating with current systems for payment and even receipt if needed to deliver immediate value across the organization.

Why Ariba Procure-to-Order

You need to control your business processes while staying agile, flexible, and dynamic. To accomplish those goals, you must have the right tool for the job. Few areas within a company are more dynamic than the procure-to-order process, yet many organizations continue to rely on antiquated methods and infrastructure-heavy solutions to manage it.

A unique Software-as-a-Service (SaaS) solution, Ariba Procure-to-Order provides you with flexibility while ensuring control and compliance between your vendors, contracts, regulations, and buyers. You can scale up and down as you need to dynamically manage your suppliers, processes, and budgets on a global basis. With Ariba Procure-to-Order, languages, ERP systems, and business locations are no longer concerns since all you need is a computer connection. The processes are also extremely secure—currently used by some of the world’s largest and most security-conscious companies and government agencies.

Ariba Procure-to-Order deployment is by configuration versus customization—making it much easier and less resource-intensive to maintain. Delivered at a lower cost than other delivery methods, Ariba Procure-to-Order comes with best-in-class features that are automatically updated with each new release.



About Ariba, Inc.

Ariba, Inc. is the leading provider of collaborative business commerce solutions. Ariba enables more efficient and effective buying, selling, and cash management by combining industry leading software as a service (SaaS) commerce technology with the world's largest web-based global trading community and expert capabilities and services to augment internal resources and skills—all as a flexible, cloud-based service. The Ariba® Commerce Cloud delivers everything needed to control costs, increase sales, minimize risk, and enhance cash flow and operations. More than 300,000 companies, including more than 80 percent of the Fortune 100, use Ariba's solutions to drive more efficient and effective inter-enterprise commerce.

Why not join them? For more information on Ariba commerce solutions and the results they deliver, visit www.ariba.com.

Features

Technology

- Powerful reporting and management tools to maximize control, efficiency, and agility
- Fast time to value
- Minimal IT burden
- Integrated best practices
- Single location for managing goods and services
- Certified secure technology, with pre-configured interfaces to all major ERPs
- Single, consolidated procurement tool that unifies all ERPs
- Streamlined catalog maintenance
- Pre-enabled content
- Rapid enablement of new suppliers
- Consumer-like shopping cart to select, compare, and buy
- User-customizable dashboards across all aspects of managed commerce
- Flexible global processes, budget checking, and approvals with dynamic purchasing units
- Advanced contract compliance
- Mobile approvals

Community

- Access to the Ariba Network, the world's largest network of global trading partners with 300,000 companies
- Effective collaboration between buyers and suppliers and efficient management of the most difficult purchases

Capabilities

- Skills and best practices delivered via a flexible model that concentrates on delivered ROI
- Category and process expertise to develop and implement a flight plan and full savings realization program
- Training and implementation resources to drive early activity, faster spend throughput, and speed ROI

Ready to Get Started?

More than 300,000 companies—including 94 of the Fortune 100—use Ariba's solutions to manage their commerce activities. Why not join them? To learn more about Ariba Procure-to-Order and the value it can deliver for your organization, visit <http://www.ariba.com> or contact your account representative.

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